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**From:** Blois Olson, Fluence Media  
**Sent:** Tuesday, October 23, 2018 6:54 AM CDT  
**To:** Sikora, Juliann  
**Subject:** morning take 10.23.18 - Trump Weighs in for Paulsen

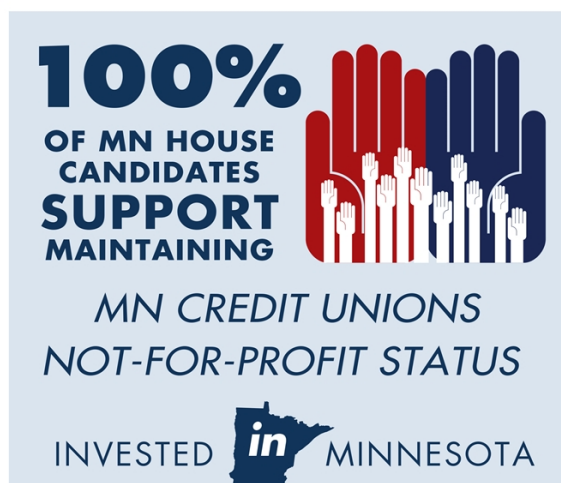
**morning take**  
a daily Minnesota tip sheet

content by:



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**100PERCENT:** Every Minnesota House candidate surveyed this year support Minnesota Credit Unions maintaining their not=for-profit status. **MORE:** <http://bit.ly/2pJebwy> (**SPONSORED:** [Minnesota's Credit Unions](#))

**OVERNIGHT:** via *Twitter* from President **Donald Trump**, **VERBATIM:** "Congressman **Erik Paulsen** of the Great State of Minnesota has done a fantastic job in cutting Taxes and Job Killing Regulations. Hard working and very smart. Keep Erik in Congress. He has my Strong Endorsement!" **LINK:** <http://bit.ly/2CxDPMC>

**3M:** via news release, **VERBATIM:** "**3M** (NYSE: MMM) today reported third-quarter 2018 results. **ROMAN:** "In the third quarter, 3M delivered a double-digit increase in cash flow and earnings-per-share, along with strong margins despite slower growth," said Mike Roman, 3M chief executive officer. "We also continued to deploy capital to invest in our future and return cash to our shareholders...Through nine months of the year, our global team posted organic growth of more than 3 percent, and we are positioned to deliver a solid 2018," Roman continued. "Going forward, we remain focused on innovating for our customers and

driving growth, while continuing to transform our enterprise."...Third-quarter sales were \$8.2 billion with organic local-currency sales up 1.3 percent while acquisitions, net of divestitures, increased sales by 0.2 percent. Foreign currency translation decreased sales by 1.7 percent year-on-year." **READ:** <http://bit.ly/2yZZg5l>

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**ATTYGEN:** According the *MPR/Star Tribune* poll, via MPR News reporters **Briana Bierschbach** and **Tim Pugmire** **VERBATIM:** "Republican **Doug Wardlow** is leading Democrat **Keith Ellison** by 7 points in the race for attorney general, according to the latest MPR News/Star Tribune Minnesota Poll — a significant reversal from the last round of polling in mid-September... In September, Ellison held a 5-point lead over Wardlow... Wardlow remains relatively unknown to voters — 56 percent of those polled said they don't recognize his name. Eight in 10 voters said they recognized Ellison's name, but more said they had an unfavorable opinion of him than Wardlow... Thirty-five percent of respondents said they recognized Ellison's name and viewed him unfavorably, while only 8 percent said the same of Wardlow...The results say more about Ellison's weakness than Wardlow's strength, said **Brad Coker**, CEO and managing director for Mason-Dixon Polling & Strategy, which conducted the survey... Grassroots-Legalize Cannabis candidate **Noah Johnson** was also included in the poll and earned support from 5 percent of poll respondents, the same level of support he earned in September. Johnson recently threw his support behind Ellison." **READ:** <http://bit.ly/2Pik4iN>

**INVITE:** Both **Keith Ellison** and **Doug Wardlow** have been invited to debate on WCCO Radio next week.

**FAKENEWS:** via MPR's **Catharine Richert** and **Briana Bierschbach**, **VERBATIM:** "At first glance, the photo seems plausible...U.S. Rep. **Keith Ellison** is shown standing near U.S. Sens. **Amy Klobuchar** and **Tina Smith**. They are all Minnesota Democrats on ballot this year, so it's not out of the realm of possibility that they all might be seen together. The image, with text scrawled across it, shows them awkwardly posed in front of a homeless tent encampment in Minneapolis, campaigning at a "town hall" style event...But the problem is, that event never happened. The photo is fake." **READ:** <http://bit.ly/2PMaDW0>

**ADS:** **Doug Wardlow** released new television and radio ads. TV: <http://bit.ly/2PfJnSv> RADIO: <http://bit.ly/2OIdM7Z>

**TWITTER:** via the DFL, a tweet highlighting that GOP AG candidate **Doug Wardlow** activated a Twitter deleting app that deleted previous tweets. **SEE:** <http://bit.ly/2AoZEFr>

**CD1:** via *WCCO Radio's* **Sloane Martin**, **HAGEDORN:** "They voted overwhelmingly for President Trump and they got me to 46.9 percent in the last election and we're going to finish the job in this one," Hagedorn said on WCCO recently...Hagedorn, who grew up on a farm in Truman, has embraced Trump and his policies. He supports the wall at the Mexican border and repeal of the Affordable Care Act. Though he said he's "not a fan of tariffs," he praised the president for doing the "right thing" in the long term...The DFL candidate Feehan is an Army combat veteran from Red Wing who served in Iraq. In a debate aired on Minnesota Public Radio, he touted himself as an independent voice. **FEEHAN:** "Time spent as a soldier, as a teacher working at the Pentagon taught me that you're going to have to work with people that you don't agree with," he said. "That's what the hard work is." **READ/LISTEN:** <http://bit.ly/2q6rA2d>

**CD2:** via news release from the **Angie Craig** campaign, **VERBATIM:** "On Tuesday, the **Angie Craig** for Congress campaign will release a new ad contrasting Craig's commitment to having genuine conversations and listening to Minnesota families with **Jason Lewis**, who has taken nearly half of his contributions from special interests and refused to hold public town halls during his term in Congress." **WATCH:** <http://bit.ly/2CyCzZz>

**CD8:** DFLer **Joe Radinovich** is releasing a new web video this morning. Via email, **VERBATIM:** "This video was created by **Joe Radinovich's** campaign for Congress in Minnesota's 8th as a response to the onslaught of negative attacks we've seen from millionaires and billionaires from outside Minnesota. They are attempting to twist the character of Joe Radinovich with negative attacks, but Joe uses this video as an opportunity to talk straight with voters about the most difficult period of his life - the period after the attempted suicide of a close family member and the murder of Joe's mother by another family member who then killed themselves...This response is about true character, and about how a person's character is defined not just by how they do the expected things in life, but how Joe has overcome the most difficult challenges life has thrown at him. Republican Super PACs would like the public to think the worst of Joe, when in fact, he represents the best of who we are as Minnesotans." **WATCH:** <http://bit.ly/2NZk8PU>

**HALFTIME:** DFL candidate for Governor **Tim Walz** released a new short film. **WATCH:** <http://bit.ly/2Pg7KzK>

**TODAY:** DFL Gubernatorial Candidate **Tim Walz** will tour the IBEW Local 343 training facility and participate in a round table meeting with local labor leaders and Congressional Candidate **Dan Feehan**.

**TODAY:** Today at 10:30 a.m. **Jeff Johnson** will be joined by Dr. **Lee Kurisko** to discuss his experience working in the Canadian single payer healthcare system and how moving Minnesota to this model will impact access to healthcare.

**SECURITY:** via **KSTP**, **VERBATIM:** "Cyber security election experts say some Minnesota counties are not doing enough to protect their systems from hackers...A simple security measure of two-factor authentication used to protect emails, bank accounts and social media pages could help safeguard county computers from potential hacker stealing login information...Those experts say this is so important because this closely watched mid-term election is a prime target for hackers trying to disrupt the democratic process at all levels. **SOUTHARD:** "In 2016, we saw similar attacks and attempts to steal information log-in credentials and (that) might be valuable to someone who wants to influence the election," said **Reed Southard**, a Harvard University researcher... Minnesota's Secretary of State's office earlier this summer added two-factor authentication for county election officials accessing the statewide voter registration system...In 2016, Minnesota was one of 21 states targeted by Russian hackers; they failed to break into the state's voter database system." **READ/WATCH:** <http://bit.ly/2D02WJ1>

**ADS:** via **Pat Kessler**, of **WCCO-TV**, **VERBATIM:** " — Minnesota is on pace to see record campaign spending on the midterm elections, now just 15 days away...Much of it on political ads from groups you've never heard of. But it's possible to de-code exactly who they are. Here's WCCO's Pat Kessler's Reality Check...Outside groups from Washington spent more than \$28 million inside Minnesota so far. That's roughly the size of the city budget in Detroit Lakes. Or more than a year's worth of lunches for low-income school children...But this money? Campaign ads....In the First Congressional District: More than \$7 million; More than \$5 million in the Second District, more than \$8 million in the Third District and more than \$7 million in the Eighth District." **WATCH:** <https://cbsloc.al/2AnV9C1>

**TODAY:** via news advisory, **VERBATIM:** "**Dean Phillips** will moderate a free and open-to-the-public panel discussion focused on gun violence prevention on Monday, October 22nd in Edina. The solutions-focused educational forum will feature national experts. Previous "Everyone's Invited! Issue Forums" have drawn crowds of more than 200 people."

**MEDIA:** via the *Brainerd Dispatch*, **VERBATIM:** "A Roosevelt City Council member who allegedly threatened a reporter during a public meeting was charged with disorderly conduct Monday, Oct. 22, said Roseau County Sheriff **Steve Gust**...**Arlyn Stewart** allegedly stood over reporter **Doris Knutson**, from Baudette's weekly Northern Light Region newspaper, and berated her during an Oct. 1 meeting after she questioned the council for holding a meeting without public notification. He then immediately adjourned the meeting...He has not responded to more than a half-dozen attempts for comment or requests for assistance with open records requests. Roosevelt has been without a mayor for more than a year, and former City Clerk **Alyce Siats** said Stewart has unofficially stepped into the role." **READ:** <http://bit.ly/2EC69A5>

**WEDNESDAY:** via *Weed News*, **VERBATIM:** "On Wednesday, a medical marijuana review panel will meet to discuss the petitions to add opioid use disorders, Alzheimer's disease, panic disorder, and psoriasis as qualifying conditions to the state's medical cannabis program."

**DULUTH:** via the *Duluth News Tribune*, **VERBATIM:** "Protesters temporarily shut down the Duluth City Council Monday night, shouting: "No Line 3. No riot gear for the DPD." About 10 minutes into their meeting, councilors recessed and waited to see if the meeting could more peacefully resume...The protest actions resulted merely in delay, as the council ultimately voted 6-2 to approve a controversial purchase of equipment for the Duluth Police Department...Even before the meeting, protesters took to the sidewalk in front of the Duluth Civic Center to voice their displeasure at the prospect of purchasing protective crowd-control equipment for the local police department. Opponents decried the need for "riot gear."...After about a 25-minute recess Thursday night, councilors returned to chambers." **READ:** <http://bit.ly/2PPRpU8>

**MOST METICULOUS COMPANY:** Pipelines are the safest and most efficient way to move crude oil to market. Hear Matthew, White Earth band member and second-generation owner of a 100% Native owned construction company talk about Enbridge as "by far the safest and most meticulous company we've ever worked for." **WATCH:** <http://bit.ly/2B7rPx7> (**SPONSORED:** [Enbridge](#))

**HD16B:** via **Trey Mewes** of the *Mankato Free Press*, **VERBATIM:** "**Torkelson** has been a longtime presence in the district, which has leaned Republican even before he was first elected in 2008. A farmer and former music teacher, Torkelson has become a GOP leader in recent years on water quality, infrastructure and transportation issues. He chairs the House Transportation Committee and is a former chair of the House Capital Investment Committee...He has also taken the lead on several environmental issues, such as his work with Democrats and DFL Gov. Mark Dayton on vegetative buffer laws enacted in 2015. Torkelson co-chairs the Legislative Water Commission, is a part of the Great Lakes Commission and is seen as one of the more bipartisan GOP representatives in the House. **TORKELSON:** "There's a lot of issues that we work together on across the aisle," he said....Yet his opponent, Kimmel, has the potential to attract just as much attention from across the aisle. Kimmel is a lifelong New Ulm resident who didn't consider herself a Democrat before this year — she initially debated whether to run as an Independent. She hadn't even considered running for public office until after the 2016 election. **KIMMEL:** "After the 2016 election, I along with so many other people just had this sense of, I don't know, disgust with the political system," she said. "Things got so negative. Everywhere you turned, there was just some negative ad or negative comment."...Kimmel organized a meeting at Turner Hall in New Ulm in early 2017 to discuss how this negativity affected the community. To her surprise, more than 60 people from all walks of life showed up to the event." **READ:** <http://bit.ly/2PhaFlp>

**20:** Via *Minnesota Corn Growers Association*, **VERBATIM:** "Minnesota is home to 20 ethanol plants capable of producing over 1.2 billion gallons annually. Minnesota's ethanol industry generates an estimated \$6.7 billion in economic output and more than 17,900 jobs." **FACT SHEET:** <http://bit.ly/2zZVsRo> (**SPONSORED:** [Minnesota Corn Growers Association](#))

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**POLARIS:** From Kimberly Chen via *MarketWatch*, **VERBATIM:** “Polaris Industries Inc. reported stronger-than-expected profit for the third quarter despite concerns over how steel and aluminum tariffs imposed by the Trump Administration will affect the company. The sports vehicle maker's net income rose 17% to \$95.5 million, or \$1.50 a share. On an adjusted basis, the company earned \$1.86 a share, above analysts polled by Refinitiv's expectations of \$1.57 a share. The company's revenue was up 12% to \$1.65 billion. Analysts expected the company to make \$1.64 billion in sales.” **READ:** <https://on.mktw.net/2S8GW2T>

**BOATS:** Via *Boating Industry*, **VERBATIM:** “Boat segment sales, which consist of the Boat Holdings acquisition that closed in early July, were \$134 million in the 2018 third quarter, slightly better than expectations, the company stated in a news release. Boat Holdings' four recognized brands include Bennington, Godfrey, Hurricane and Rinker. Reported gross profit for the boat segment was \$20 million or 15.1 percent of sales in the third quarter of 2018. Adjusted gross profit for the boat segment, which excludes integration costs and purchase accounting, was \$23 million or 17.4 percent of sales in the third quarter of 2018. ‘We were pleased with the early performance of Boat Holdings, the largest manufacturer of pontoon boats in the U.S. that we welcomed to our growing powersports portfolio earlier in the quarter,’ said **Polaris Industries Inc.** Chairman and CEO **Scott Wine.**” **READ:** <http://bit.ly/2S5Gfay>

**3M:** From Richard H. Suttmeier via *Investopedia*, **VERBATIM:** “Analysts expect 3M to report earnings per share of \$2.70 when the company discloses its third quarter results before the opening bell on Oct. 23. A positive reaction to earnings led to the all-time intraday high of \$259.77 on Jan. 26. A negative reaction to earnings on April 24 led to the May 1 low of \$191.44. This was repeated on July 24, with the 2018 low of \$190.57 set that day following earnings. 3M is expected to benefit from solid product offerings, but research and development costs remain a drag. The company also faces increased costs of retirement benefits, raw materials inflation and interest expenses.” **ANALYSIS:** <http://bit.ly/2S2nkNX>

**SVU:** Via news release, **VERBATIM:** “United Natural Foods, Inc. announced today it has completed the previously announced acquisition of **SUPERVALU INC.** for \$32.50 per share in cash, or approximately \$2.9 billion, including the assumption of outstanding debt and liabilities. The completion follows the satisfaction of all closing conditions including approval of the transaction by SUPERVALU shareholders and receipt of all necessary antitrust approvals. In connection with the completion of the transaction, SUPERVALU's common stock will cease trading prior to market open on October 22, 2018 and will be delisted from the New York Stock Exchange.” **READ:** <http://bit.ly/2S8Hl5l>

**STUDY:** From Tess Williams via *Grand Forks Herald*, **VERBATIM:** “North Dakota and Minnesota experienced some of the most growth among heartland states from 2010 to 2016, according to a Brookings Institute study . . . The survey included 19 states in the ‘heartland region’ stretching from Oklahoma to Ohio . . . Minnesota has the lowest poverty rate in the heartland and ranks fourth in the country at 9.9 percent. Minnesota also was a leader among heartland states for education attainment. It ranks 12th overall in the country, and 34.8 percent of workers have a bachelor's degree, a 3 percent growth since 2010. The state also is known for rapidly developing its technology and science workforce, the study said.” **READ:** <http://bit.ly/2SeEvvQ>

**MORE:** Via *Brookings Institution*, the full report. **READ:** <https://brook.gs/2S9glTe>

**BBY:** From Jeff Spross via *The Week*, **VERBATIM:** "American retail is in a full blown crisis. Last year, Toys 'R' Us filed for bankruptcy. A few days ago, Sears followed suit. Other big names like Walgreens, Gap, J.Crew, and Macy's are struggling to keep their heads above water. Yet one well-known name is on remarkably solid footing: **Best Buy**. Claiming about 15 percent of the U.S. consumer electronics market, the retailer's profit margins and revenue are stable, with the latter beating expectations in six of the last seven quarters. Its overall number of stores has held steady for a decade, at around 1,000 nationally. Its share price has jumped around 270 percent in the last five years, a run of success called 'remarkable' by none other than Jeff Bezos, the CEO of Best Buy's putative vanquisher Amazon. This wasn't inevitable. Best Buy faces as much competition from e-commerce giants like Amazon and low-cost superstores like Walmart as anyone. Indeed, the chain seemed headed for oblivion just six years ago." **READ:** <http://bit.ly/2S78Dcp>

**CTC:** From ATG USA via *PRNewswire*, **VERBATIM:** "Applied Technology Group (ATG USA), an Autodesk Platinum Partner based in North Little Rock, Ark., has acquired **CAD Technology Center** (CTC) of Minneapolis, Minn. CTC Express Tools, the industry leader in software plugins for Autodesk building cycle products like Autodesk Civil 3D and Autodesk Revit, will spin off as a separate business. CTC President and Founder, **Saeid Berenjian**, will head the Tools business. ATG will serve as the exclusive national reseller for CTC Express Tools. Terms of the deal were not disclosed. The combined companies will operate immediately as ATG USA and will employ more than 100 people. North Little Rock will continue to house the company's corporate office." **READ:** <https://prn.to/2z3mCr9>

**NEXTMONTH:** From Minnesota High Tech Association via *PRWeb*, **VERBATIM:** "The Minnesota Venture Conference, hosted by the Minnesota High Tech Association on Nov. 7, 2018, will bring together hundreds of entrepreneurs, investors and executives to highlight innovative technologies and startups in Minnesota and across the Midwest. The day-long event will feature panels and pitches in three hot tech topics in venture capital: artificial intelligence/ data analytics, blockchain technology, and cybersecurity. In addition, the conference serves as a networking event to connect investors and entrepreneurs." **READ:** <http://bit.ly/2S8u4tF>

**UOFM:** From the retractable seatbelt to new apples and a bionic eye, *MinneInno's* Maddy Kennedy looks back on some of the **University of Minnesota's** most interesting innovations. **READ:** <http://bit.ly/2S6JKNT>

**MSP:** Via news release, **VERBATIM:** "**Delta Air Lines** plans to connect its Minneapolis-St. Paul hub and China for the first time in 2020, with a proposed route to Shanghai operated with its state-of-the-art Airbus A350-900 aircraft, subject to government approvals from the United States and China. 'We are honored to be proposing the first-ever nonstop flight between Minneapolis-St. Paul and China as we continue to expand across the Pacific,' said **Ed Bastian**, Delta's Chief Executive Officer. 'In addition to our Twin Cities customers, this new route will benefit travelers across the U.S. with more competition and options for service to Shanghai thanks to our connecting hub at **Minneapolis-St. Paul International Airport**.' The announcement follows recently announced new Delta service from MSP to Seoul-Incheon, which begins April 1, 2019, and complements existing Asia nonstop Delta service to Tokyo-Haneda International Airport from MSP." **READ:** <http://bit.ly/2SaCP6C>

**CARGILL:** From Chloe Sorvino via *Forbes*, **VERBATIM:** "Thirty miles outside Minneapolis, the only structures interrupting miles of waist-high corn are a few long buildings covered in white siding. Those structures belong to **Cargill**—the \$115 billion-in-sales agricultural giant that has topped *Forbes'* list of America's largest private companies for 28 of the past 30 years—and they house one of Cargill's most important projects. Stretched out along the interior of each building are rows of tanks filled with brackish gray water—and either tilapia or shrimp. Cargill is studying the best way to feed and raise seafood, and the various pools test different conditions, like the creatures' nutritional requirements at different water temperature and their appetite for insects. In recent years,

Cargill has become a major supplier of fish feed to salmon, tilapia and shrimp farmers around the world. Now it is considering whether it should start its own farms, and these experiments in Elk River, Minnesota, are all about creating viable and profitable farms. 'We have an opportunity to develop a sustainable way of making food where we can compete with pizza,' says Einar Wathne, Cargill's head of seafood." **READ:** <http://bit.ly/2S8LEO8>

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**HELPLINE:** Via news release, **VERBATIM:** "The Minnesota Department of Agriculture (MDA) reminds farmers and their families that the Minnesota Farm & Rural Helpline is open 24 hours a day, seven days a week. The service is free and confidential. The toll free number is (833) 600-2670. 'These are challenging times for growers who are facing a number of economic headwinds on the farm. And during harvest, that stress builds for a lot of farmers spending long hours in the combine,' said **Minnesota Corn Growers Association** President **Brian Thalmann**, who farms near Plato. 'All farmers should know this number is available when outside help is needed.' Farmers and rural communities face unique stresses and emotional situations, including financial challenges, unpredictable weather, and physically demanding work. Stress, anxiety, depression, financial burdens, and other mental and emotional challenges are common." **READ:** <http://bit.ly/2Sf3EXg> (**SPONSORED:** [Minnesota Corn Growers Association](#))

**SWINEFEVER:** From Tom Polansek via *Reuters*, **VERBATIM:** "U.S. hog farmers are ramping up safety procedures and leaving animal-feed ingredients imported from China in storage in an attempt to keep out a highly contagious swine disease that is sweeping through Asia and Europe. U.S. government officials said in interviews on Friday they are also increasing their ability to test for the disease, African swine fever, and drawing up plans to respond quickly if a case is identified. Detection of the virus in the United States would curb shipments in the \$6.5 billion export market for American pork at a time when the industry is already reeling from retaliatory tariffs imposed by China and Mexico . . . In Minnesota, hog farmer **Randy Spronk** said he asked feed brokers and manufacturers, such as Royal DSM, about the origin of the swine vitamins and feed additives he buys. If the products come from China, he wants them kept in storage because the virus is thought to die out when held in dry conditions." **READ:** <https://reut.rs/2S6rynE>

**FARMBILL:** From Jessie Cohen via *KVRR-TV*, **VERBATIM:** "Minnesota Senator **Amy Klobuchar** and Congressman **Collin Peterson** met with area growers and leaders to discuss the need for a bipartisan farm bill. The two traveled to **American Crystal Sugar** in Moorhead to discuss the 2018 harvest and regional farming issues. As the weather has warmed up, their worries have lessened but some priorities still remain; protecting the existing sugar program, high speed internet in rural areas, and supporting farmers by providing a strong safety net." **KLOBUCHAR:** "We really want to get this done and also want to get the administration to go back to the table to negotiate on the tariffs." **PETERSON:** "At the end of the day, we have to have a bill that 10 15 democratic senators will vote for and in the house, 70 republicans are not going to vote for and 70 democrats are that's where we need to get. How do we get there? I don't have the answer today but we are working on it." **READ:** <http://bit.ly/2S6oPuq>

**USMCA:** Via *AgriGrowth*, **VERBATIM:** "The **Minnesota AgriGrowth Council** today applauded President Donald Trump, Mexican President-Elect Andrés Manuel López Obrador and Canadian Prime Minister Justin Trudeau and their negotiating teams on finalizing the U.S.-Mexico-Canada Agreement (USMCA) trade framework. 'At a time when Minnesota farmers and food processors are in need of good news, this agreement between the U.S. and our North American trade partners is a blessing,' said **Gene Hugoson**, Interim Executive Director of AgriGrowth. 'Minnesota's agriculture producers are among the best in the world and we thrive and succeed when we have access to markets.' The new agreement is particularly positive news for Minnesota dairy

producers because the USMCA opens up some of Canada's dairy market to U.S. farmers." **READ:** <http://bit.ly/2EnP8cM> (**SPONSORED:** [AgriGrowth](#))

**BEANS/BARLEY:** From Jonathan Knutson via *Agweek*, **VERBATIM:** "Barley and dry edible beans don't get as much attention as wheat and soybeans. But barley and dry beans are important in the Upper Midwest — and both crops appear to have come out just fine under the new U.S.-Mexico-Canada Agreement, industry officials said. 'It appears to be positive for barley,' said Collin Waters, bureau chief of the Montana Wheat and Barley Committee. Dry bean growers also apparently will benefit, said **Tim Courneya**, executive vice president of the **Northarvest Bean Growers Association**, based in Frazee, Minn. 'From what we can tell, we think it's going to be OK,' Courneya said. But both cautioned that all the details of the agreement aren't yet known and that it still needs to be implemented." **READ:** <http://bit.ly/2S7wloR>

**CHINA:** From Ryan McCrimmon via *Politico*, **VERBATIM:** "The trade spat with China, in particular, shows no signs of easing anytime soon. Chinese retaliatory tariffs have weighed on the price of soybeans and other ag products for months. 'Prices have just fallen off a cliff since those tariffs went into effect,' said Grant Kimberley, a central Iowa farmer and director of market development at the Iowa Soybean Association. Costs are also up: Meanwhile, U.S. tariffs on steel, aluminum and chemicals manufactured in China have contributed to rising prices for certain equipment, pesticides and other ordinary farm expenses. 'We have one of the lowest years of farmer profitability, and yet next year our inputs are going to be higher,' said Bill Gordon, a corn and soybean grower in southwest Minnesota. Gordon said he expects fertilizer for Spring 2019 alone to cost him 15 percent more than this year." **READ:** <https://politi.co/2S7BblU>

**CD7:** From Patrick Springer via *Forum News Service*, **VERBATIM:** "Rep. **Collin Peterson** and his challenger **Dave Hughes** clashed over the Republican tax cuts' role in driving up the federal budget deficit, negotiations over the new farm bill and health care in a debate Friday, Oct. 19, on Minnesota Public Radio . . . Farmers support Trump's tariffs, Hughes said. Although farmers are suffering short-term pain, they see the need to apply pressure against countries including China to obtain fair trade. 'They get it,' Hughes said. 'They understand what the president is trying to accomplish,' adding, however, that the trade disputes must be resolved by this spring. 'I don't see any upside for agriculture in what's being done in China,' Peterson said. 'I don't see it. I hope I'm wrong. I don't see an upside. I see a downside.'" **READ:** <http://bit.ly/2S7yDV3>

**PAYMENTS:** From Kent Thiesse via *MinnStar Bank*, **VERBATIM:** "A limited number of farm operators in the Upper Midwest have received any 2017 farm program payments during October from the USDA Farm Service Agency (FSA) . . . Only five counties in Minnesota received 2017 ARC-CO payments for corn, which included Cass, Lake of the Woods, Marshall, Pennington, and Roseau . . . Approximately 30 counties in Northern, Central and Southeast Minnesota received 2017 soybean ARC-CO payments. However, except for a few counties in Northwest Minnesota, the soybean payments were quite small, with about one-third of the counties getting a payment less than \$1.00 per acre. 2017 wheat ARC-CO payments were quite prevalent in counties across the Midwest." **READ:** <http://bit.ly/2yXBO8U>

**LABOR:** From Amy Mayer via *Harvest Public Media*, **VERBATIM:** "Nearly 20 percent of the people who work on farms are not owners (i.e. people who aren't in the family), according to the U.S. Commerce Department. Twenty years ago, it was about 15 percent. And it ranges from people like McEnany to immigrants who often have animal-handling experience or are willing to work on dairies or in large barns full of egg-laying hens. Iowa State University economist Dave Swenson said labor demand is being driven up by aging farmers who need more help with physically taxing jobs and the constant demands of large livestock operations. 'You will see some population growth as a consequence of this,' Swenson said of rural areas, 'how much more population growth we can expect, that's another story' . . . 'Three of my employees are former farmers,' said Pat Lunemann, a dairy farmer in Clarissa, Minnesota. 'They just decided that they couldn't make it work anymore, and they came to work for us.' Lunemann has also come to

rely on immigrants and it's impossible to talk about farm work without them. Republicans and Democrats acknowledge federal laws need to better address this need, but Congress has insisted on taking up only comprehensive immigration reform, which has repeatedly stalled. Lunemann's dedicated immigrant employees have filled a critical need for him, he said, as none of his six children chose to return to the farm. And he is adamant that newcomers are the key to revitalizing rural communities." **LISTEN:** <http://bit.ly/2S9mpLB>

**INSIGHT:** Via *Center for Rural Policy and Development*, **VERBATIM:** "For most parts of the state, the coming workforce squeeze is already here. A smaller pool of workers means businesses—and communities—will be competing for their attention. Communities around Minnesota are starting to work on how to make their towns the places people want to move to. But part of making a community a great place to live involves not just cosmetic improvements but also deep infrastructure upgrades as well: updated broadband, water and sewer, expanded public transit, and more accessible health care . . . So how does a rural community compete against big population centers? Cities around the state are working on just this question." **READ:** <http://bit.ly/2fbkZw7> (**SPONSORED:** by [Center for Rural Policy and Development](#))

**HEALTHCARE:** From TASC via *PRWeb*, **VERBATIM:** "Healthcare costs continue to skyrocket and remain a significant expense for small farming businesses in Minnesota. A new partnership between TASC, a nation-wide, third-party benefits administrator, and 40 Square Cooperative Solutions (40 Square) helps member farmers and small agribusinesses access comprehensive health coverage and write off their premiums and out-of-pocket medical expense, potentially netting them an average additional savings of \$5,500 each year . . . Legislative changes to Multiple Employer Welfare Arrangements (MEWA) give farmers a chance for larger collective bargaining power. 40 Square takes advantage of these changes to offer self-funded health plan benefits to members through use of a cooperative. However, according to federal law, 40 Square must require potential members to have a minimum of one "Common Law" employee (someone to whom they provide a W-2; this can be a part-time employee and spouses qualify) and follow strict regulations." **READ:** <http://bit.ly/2ScwOGz>

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**4H:** From Tractor Supply via *Globe Newswire*, **VERBATIM:** "Thousands of 4-H youth from across the country will experience valuable hands-on learning opportunities as a result of Tractor Supply's Paper Clover Campaign. The biannual fundraiser, held in partnership with National 4-H Council, collectively raised \$1,999,661 in 2018 through donations made with purchases in store and online. Most recently, Tractor Supply raised more than \$1 million as a result of its Fall Paper Clover event held from Oct. 3 to Oct. 14—marking the most successful fundraiser in the company's history. Tractor Supply customers participated in Paper Clover by purchasing paper clovers—the emblem of 4-H—for a donation during checkout at stores nationwide or through purchases made online at TractorSupply.com." **READ:** <http://bit.ly/2S9SyCQ>

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**BDAYS:** Explore Minnesota's **John Edman**, attorney **John Bessler**, Take Action's **Elieanne Farhat**

**About Morning Take-** In the era of social media and the 24-hour, minute by minute news cycle morning take is designed to be a short, quick read for Minnesota insiders. morning take the radio version is every morning M-F at 6:20 AM on WCCO-AM with Dave Lee. The goal of morning take is not to aggregate much news of the day, but rather preview the day ahead and help crystallize or foreshadow items on the horizon I will be transparent about when clients are included, or if I am involved in some event.

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